

# Danny Miller

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## Curriculum Vitae

### POSITIONS

2017-present	Director, Center for Research on Organization, Strategy and Governance, HEC Montréal
1986-present	Research Professor, HEC Montréal
2002-2018	Chair in Family Enterprise and Strategy, University of Alberta
2008-2017	Director, Center for Family Enterprise, HEC Montréal
1996-2002	Visiting Research Scholar, Columbia University
1990-1996	Visiting Professor, McGill University
1989-1991	AGT Visiting Professor, University of Alberta
1982-1990	Associate Professor, McGill University
1980-1986	Associate Professor, Research, HEC Montréal
1976-1982	Research Associate, McGill University
1970-1972	Senior Project Analyst, Bank of Montréal
1968-1969	Administrative Manager, Bank of Montréal

### DEGREES AND GRADUATE STUDIES

1976	McGill University, PhD (Management Policy)
1970	University of Toronto, MBA (Organization Theory)
1968	Sir George Williams University, B. Comm. with distinction

### ACADEMIC AWARDS AND DISTINCTIONS

2021	Elsevier's international ranking of research citations and impact indices for 2020 – top 10 worldwide in management and among the most influential 2%
2021	Academy of Management (AOM) Conference Best Papers — Division ONE, July 2021
2021	IFERA 2021 Best Paper on Conference Theme, June 2021
2021	FERC Lifetime Influence and Impact Award, 16th Family Enterprise Research Conference
2020	81,000 citations in Google Scholar (32,000 since 2015), H-Index of 105
2019	Web of Science Group – Highly-Cited (top 1%) Researcher in the Field of Economics and Business (for publications from 2008-2018)
2018	Web of Science Group – Highly-Cited (top 1%) Researcher in the Field of Economics and Business (for publications from 2007-2017)
2017	Web of Science Group – Highly-Cited (top 1%) Researcher in the Field of Economics and Business (for publications from 2006-2016)
2017	2017 Barbara Hollander Award, Family Firm Institute, FFI Global Conference, Chicago, October 2017
2015	Elected as Fellow of the Family Firm Institute
2015	Elected as Fellow of the Strategic Management Society
2015	Distinguished Scholarly Contributions to Management Award for lifetime research achievement from the Academy of Management
2013	EURAM Conference: Best Paper in Corporate Governance
2012	Pierre Laurin Prize for Career Achievements in Research, HEC Montréal (the first year such an annual prize was given)
2012	Falcone Distinguished Scholar Award for career contributions to theory and practice of entrepreneurship, Syracuse University
2012	Best Paper prize, Journal of Management Studies, for “Family and Lone Founder Ownership and Strategic Behavior: Social Context, Identity and Institutional Logics”
2012	Elected as Fellow of the Academy of Management
2012	Prize for Best Essay published in Strategic Organization for “Paradigm Prison” (2007)
2010	Ranked 17th on the Times Higher Education list of world's 60 top researchers in Business and Economics from 1970 to 2009 (April 26) based on ISI citations (list includes 10 Nobel laureates and 11 predicted winners).
2009	Best Unpublished Research Paper Prize, Family Firm Institute, Annual Conference, New York, September 2009

2009	2008 Outstanding Paper Award for Excellence, Journal of Strategy and Management, Literati Network
2008	Pierre Laurin Outstanding Researcher Award, HEC Montréal
2008	Fifth most cited researcher in management out of 25,000 authors studied worldwide 1981-2004 based on Thompson-Reuters ISI citations (Podsakoff et al., Journal of Management, August 2008)
2007	Best Unpublished Research Paper Prize, Family Firm Institute, Annual Conference, Miami, October 2007
2007	Best Paper in Family Business Prize, Entrepreneurship Division, Academy of Management Meetings, Philadelphia, August 2007
2007	Career Research Achievement Award, Management Doctoral Students Society, McGill University
2002	ISI Web of Knowledge Highly-Cited List in Business and Economics: Top 0.5% of published researchers internationally for two decades
2002	Journal of Management Best Paper Award for 2001
2000	Elected to Academy of Management Journals Hall of Fame
1997	Named as author of two of the ten most cited Academy of Management Journal papers in the 40 year history of AMJ
1997	Academy of Management Journal Best Paper Award for 1996
1995	Strategic Management Society Wiley Award for the most significant article published in the Strategic Management Journal from 1980 1990
1993	Glueck Best Paper Award, Academy of Management
1989	Appointed to Meso OB Society
1988-present	Canadian Who's Who
1987	Elected to Macro Organizational Behavior Society (MOBS)
1982	Outstanding Researcher Award, HEC Montréal

## RESEARCH GRANTS

Research funding from the Canada Council, The Social Science and Humanities Research Council, The Government of Quebec, The National Science Foundation (U.S.), Federal Department of Industry, Trade and Commerce, and private industry. The grants have collected over \$2,000,000 in research funds.

## PEDAGOGICAL ACTIVITIES

Supervision and work with doctoral candidates at Ecole des Hautes Etudes Commerciales, Columbia University, McGill University, and New York University.

PhD Seminars in Organizational Theory, Strategy and Research Methods, Family Enterprise.

## CONSULTING ACTIVITIES

Over 20 years of consulting experience in strategy, governance, and organization design with Fortune 500 companies, financial institutions, and large family businesses.

## EDITORIAL CONTRIBUTIONS

### Editorships

2018-present	<i>Entrepreneurship Theory and Practice</i> , Associate Editor
2014-2018	<i>Entrepreneurship Theory and Practice</i> , Contributing Editor
2010-2014	<i>Academy of Management Annals</i> , Associate Editor

### Editorial Board Memberships

2014-present	<i>Revue française de gestion</i>
2009-present	<i>Journal of Family Business Strategy</i>
2008-present	<i>Family Business Review</i>
2007-present	<i>Journal of Strategy and Management</i>
2006-present	<i>International Journal of Management Concepts and Philosophy</i>
2005-present	<i>Business Horizons</i>
1996-present	<i>Management International</i>
2017-2020	<i>The Academy of Management Review</i>
2015-2019	<i>Academy of Management Perspectives</i>
1986-2019	<i>Strategic Management Journal</i>
2002-2011	<i>Strategic Organization</i>

2002-2005	<i>Journal of Management</i>
1991-2005	<i>Journal of Management Studies</i>
1990-2004	<i>Canadian Journal of Administrative Sciences</i>
1988-1998	<i>Organization Science</i>
1987-1995	<i>Industrial &amp; Environmental Crisis Quarterly</i>
1987-1993	<i>Administrative Science Quarterly</i>
1986-1990	<i>Academy of Management Journal</i>
1983-1986	<i>Journal of Management</i>

## ARTICLES IN ACADEMIC JOURNALS AND BOOKS

- Amore, M., Bennesen, M., Le Breton-Miller, I. & Miller, D. (2021). [Back to the future: The effect of returning family successions on firm performance](#). *Strategic Management Journal*, 42(8): 1432-1458.
- Andrevski, G., Miller, D., Le Breton-Miller, I. & Ferrier, W. (2021). [Competitive rationales: Beneath the surface of competitive behavior](#). *Journal of Management*, in press.
- Bizzi, L. & Miller, D. (2021). [Implementing project-based alliances: Three paradoxes of brokerage](#). *Journal of Management*, in press.
- Chen, J., Miller, D. & Chen, M.-J. (2021). [Top management team time horizon blending and organizational ambidexterity](#). *Strategic Organization*, 19(2): 183-206.
- Hayward, M., Hunt, R. & D. Miller, D. (2021). [How vulnerability enriches family firm relationships: A social exchange perspective](#). *Journal of Family Business Strategy*, in press.
- Le Breton-Miller, I. & Miller, D. (2021). [Family businesses under COVID-19: Inspiring models – Sometimes](#). *Journal of Family Business Strategy*, in press.
- Le Breton-Miller, I. & Miller, D. (2021). [Alienation among management scholars](#). *Revue française de gestion*, 47(294): 53-75.
- Mazzelli, A., Miller, D., Le Breton-Miller, I., De Massis, A. & Kotlar, J. (2021). Outcome-Based Imitation in Family Firms' International Market Entry Decisions. *Entrepreneurship Theory & Practice*, in press.
- Miller, D., Amore, M., Quarato, F. & Corbetta, G. (2021). [Family ownership dispersion and dividend payout in family firms](#). *Journal of Family Business Strategy*, in press.
- Miller, D. & Le Breton-Miller, I. (2021). [Paradoxical resource trajectories: When strength leads to weakness and weakness leads to strength](#). *Journal of Management*, 47(7): 1999-1914.
- Miller, D. & Le Breton-Miller, I. (2021). [Family Firms: A Breed of Extremes?](#) *Entrepreneurship Theory and Practice*, 45(4): 663-681.
- Miller, D. & Le Breton-Miller, I. (2021). [Brief Reflections on Family Firm Research and Some Suggested Paths Forward?](#) *Journal of Family Business Strategy*, 12(1): 100410.
- Miller, D., Tang, Z., Xu, X. & Le Breton-Miller, I. (2021). [Are Socially Responsible Firms Associated with Socially Responsible Citizens? A Study of Social Distancing During the Covid-19 Pandemic](#). *Journal of Business Ethics*, in press.
- Miroshnychenko, I., De Massis, A., Miller, D. & Barontini, R. (2021). [Family business growth around the world](#). *Entrepreneurship Theory and Practice*, 45(4): 682-708.
- Miroshnychenko, I., Miller, D. & Le Breton-Miller, I. (2021). [Divergent family effects on green practices](#). *Academy of Management Proceedings*, 2021(1): 100.
- Smith, C., De Massis, A., Nordqvist, M. & D. Miller, D. (2021). [When so much is at stake: Understanding organizational brinkmanship in family firms](#). *Journal of Family Business Strategy*, in press.
- Tsao, C.-W., Le Breton-Miller, I, Miller, D. & Chen, S.-J. (2021). [Firing managers: The benefits of family ownership and costs of family management](#). *Journal of Family Business Strategy*, 12(3): 100411.
- Andrevski, G. & D. Miller, D. (2020). [Forbearance: Strategic nonresponse to competitive attacks](#). *Academy of Management Review*, in press.
- Bettinazzi, E. L. M., Miller, D., Amore, M. D. & Corbetta, G. (2020). [Ownership similarity in mergers and acquisitions target selection](#). *Strategic Organization*, 18(2): 330-361.

- Le Breton-Miller, I. & Miller, D. (2020). [Ideals-based accountability and reputation in select family firms](#). *Journal of Business Ethics*, 163(2): 183-196.
- Miller, D. (2020). [La dernière décennie \(ou presque\) de mon travail](#), *Revue française de gestion*, 46(292): 121-126.
- Miller, D. (2020). [Publishing Bad News: A Meandering Journey](#). *Journal of Management Inquiry*, 29(4): 468-470.
- Maung, M., Miller, D., Tang, Z. & Xu, X. (2020). [Value-enhancing social responsibility: Market reaction to donations by family vs. non-family firms with religious CEOs](#). *Journal of Business Ethics*, 163: 745-758.
- Miller, D., Wiklund, J. & Yu, W. (2020). [Mental Health in the Family Business: A Conceptual Model and a Research Agenda](#). *Entrepreneurship Theory and Practice*, 44(1): 55-80.
- Miller, D. & Xu, X. (2020). [CEO long-term orientation and elite university education](#). *Strategic Organization*, 18(4): 520-546.
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- Miller, D. & Xu, X. (2019). [MBA CEOs, Short-Term Management and Performance](#). *Journal of Business Ethics*, 154(2): 285-300.
- Withers, M., Ireland, D., Miller, D., Harrison, J. & Boss, D. (2018). [Competitive landscape shifts: The influence of strategic entrepreneurship on shifts in market commonality](#). *Academy of Management Review*, 43(3): 349-370.
- Cho, J., Miller, D. & Lee, J. (2018). [Too much of a good thing: Family involvement and the survival of listed Korean firms](#), *Journal of Family Business Strategy*, 9(4): 223-237.
- Miller, D. (2018). [Response to Greckhamer et al \(2018\): Studying configurations with qualitative comparative analysis](#), *Strategic Organization*, 16(4): 496-498.
- Miller, D. (2018). [Challenging trends in configuration research: Where are the configurations?](#) *Strategic Organization*, 16(4): 453-469.
- Le Breton-Miller, I. & Miller, D. (2018). [Looking Back at and Forward from: "Family Governance and Firm Performance: Agency, Stewardship and Capabilities"](#), *Family Business Review* 31(2): 229-237.
- Le Breton-Miller, I. & Miller, D. (2018). [Beyond the Firm: Business Families as Entrepreneurs](#). *Entrepreneurship Theory & Practice* 42(4): 527-536.
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- Amore, M.D., Miller, D., Le Breton-Miller, I. & Corbetta, G. (2017). [For Love and Money: Marital Leadership in Family Firms](#). *Journal of Corporate Finance* 46: 461-476.
- Zhao, E., Fisher, G., Lounsbury, M. & Miller, D. (2017). [Optimal distinctiveness: Broadening the interface between institutional theory and strategic management](#). *Strategic Management Journal* 38(1): 93-113.
- Miller, D. (2017). [Unplugged – My Own Book Review: Danny MILLER \(2017\): Review of The Icarus Paradox by its Nostalgic Author](#). *M@n@gement*, 20(2): 204-207.
- Miller, D. & Le Breton-Miller, I. (2017). [Underdog entrepreneurs: A model of challenge-based entrepreneurship](#). *Entrepreneurship Theory & Practice* 41(1): 7-17.

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- Jaskiewicz, P., Block, J. H., Combs, J. G. & Miller, D. (2017). [The Effects of Founder and Family Ownership on Hired CEOs' Incentives and Firm Performance](#). *Entrepreneurship Theory & Practice* 41(1): 73-103.
- Miller, D. (2016). [Curation](#). *The SAGE Encyclopedia of Corporate Reputation*, Craig E. Carroll, in press.
- Cucculelli, M., Le Breton-Miller, I. & Miller, D. (2016). [Product Innovation, Firm Renewal and Family Governance](#). *Journal of Family Business Strategy* 7(2): 90-104.
- Miller, D., Steier, L. & Le Breton-Miller, I. (2016). [What Can Scholars of Entrepreneurship Learn From Sound Family Businesses?](#) *Entrepreneurship Theory & Practice* 40(3): 445-455.
- Le Breton I. & Miller, D. (2016). [Family firms and practices of sustainability: A contingency view](#). *Journal of Family Business Strategy* 7(1): 26-33.
- Miller, D. & Xu, X. (2015). [A Fleeting Glory: Self-Serving Behavior Among Celebrated MBA CEOs](#). *Journal of Management Inquiry* 25(3): 286-300.
- Featured in Washington Post blog by Jena McGregor, October 6, 2015, in Harvard Business Review, Idea Watch, December 2016, and Henry Mintzberg's blog, March 2017.
- Miller, D. (2015). [Response to "Research on the Dark Side of Personality Traits in Entrepreneurship: Observations from an Organizational Behavior Perspective"](#). *Entrepreneurship Theory & Practice* 40(1): 19-24.
- Miller, D., Wright, M., Le Breton-Miller, I. & Scholes, L. (2015). [Resources and Innovation in Family Businesses: The Janus-Face of Socioemotional Preferences](#). *California Management Review* 58(1): 20-40.
- Le Breton-Miller, I. & Miller, D. (2015). [The Arts and Family Business: Linking Family Business Resources and Performance to Industry Characteristics](#). *Entrepreneurship Theory & Practice* 39(6): 1349-1370.
- Le Breton-Miller, I. & Miller, D. (2015). [Learning Stewardship in Family Firms: For Family, by Family, Across the Life Cycle](#). *Academy of Management Learning and Education* 14(3): 386-399.
- Miller, D., Mehrotra, V. & Xu, X. (2015). [When is human capital a valuable resource? The performance effects of Ivy league selection among celebrated CEOs](#). *Strategic Management Journal* 36(6): 930-944.
- Chen, M.-J. & Miller, D. (2015). [Reconceptualizing competitive dynamics: A multidimensional framework](#). *Strategic Management Journal* 36(5): 758-775.
- Miller, D. & Sardais, C. (2015). [Bifurcating Time: How Entrepreneurs Reconcile the Paradoxical Demands of the Job](#). *Entrepreneurship Theory and Practice* 39(3): 489-513.
- Le Breton-Miller, I., Miller, D. & Bares, F. (2015). [Governance and entrepreneurship in family firms: Agency, behavioral agency and resource-based comparisons](#). *Journal of Family Business Strategy* 6(1): 58-62.
- Wagner, D., Block, J. H., Miller, D., Schwens, C. & Xi, G. (2015). [A meta-analysis of the financial performance of family firms: Another attempt](#). *Journal of Family Business Strategy* 6(1): 3-13.
- Block, H. J., Kohn, K., Miller, D. & Ulrich, K. (2015). [Necessity entrepreneurship and competitive strategy](#). *Small Business Economics* 44(1): 37-54.
- Miller, D. (2015). [Entrepreneurial Archetypes](#). *Wiley Encyclopedia of Management*, Volume 3, in press.
- Miller, D. (2014). [A Downside to the Entrepreneurial Personality?](#) *Entrepreneurship Theory & Practice* 39(1): 1-8.
- Bitektine, A. & Miller, D. (2014). [Methods, Theories, Data and the Social Dynamics of Organizational Research](#). *Journal of Management Inquiry* 24(2): 115-130.
- Le Breton, I. & Miller, D. (2014). [The paradox of resource vulnerability: Considerations for organizational curatorship](#). *Strategic Management Journal* 36(3): 397-415.
- Woordeckers, W., Le Breton-Miller, I. & Miller, D. (2014). [In Search of the Best of Both Worlds: Crafting a Finance Paper for the Family Business Review](#). *Family Business Review* 27(4): 281-286.
- Le Breton-Miller, I. & Miller, D. (2014). [Temporal considerations in the study of family firms: Reflections on "the study of organizational behavior in family business"](#). *European Journal of Work and Organizational Psychology* 23(5): 669-673.
- Miller, D. & Le Breton-Miller, I. (2014). [Deconstructing Socioemotional Wealth](#). *Entrepreneurship Theory & Practice* 38(4):



713-720.

- Miller, D., Minichilli, A., Le Breton-Miller, I., Corbetta, G. & Pittino, D. (2014). [When do Non-Family CEOs Outperform in Family Firms? Agency and Behavioural Agency Perspectives](#). *Journal of Management Studies* 51(4): 547-572.
- Block, J., Miller, D. & Wagner, D. (2014). [Bayesian methods in family business research](#). *Journal of Family Business Strategy* 5(1): 97-104.
- Miller, D. (2014). [Character, governance and conduct: A reminder from family business](#). *Revue Française de Gestion* 40(238): 17-18.
- Covin, J. & Miller, D. (2014). [International Entrepreneurial Orientation: Conceptual Considerations, Research Themes, Measurement Issues, and Future Research Directions](#). *Entrepreneurship Theory and Practice* 38(1): 11-44.
- Miller, D. (2014). Foreword, in Fayolle, A. & Wright, M. (Eds.). *How to Get Published in the Best Entrepreneurship Journals*. Cheltenham, UK and Northampton, MA: Edward Elgar, xi-xii.
- Le Breton-Miller, I. & Miller, D. (2013). [Socioemotional Wealth Across the Family Firm Life Cycle: A Commentary on "Family Business Survival and the Role of Boards"](#). *Entrepreneurship Theory and Practice* 37(6): 1391-1397.
- Miller, D. & Sardais, C. (2013). [How our Frames Direct Us: A Poker Experiment](#). *Organization Studies* 34(9): 1381-1405.
- Block, J., Miller, D., Jaskiewicz, P. & Spiegel, F. (2013). [Economic and Technological Importance of Innovations in Large Family and Founder Firms: An Analysis of Patent Data](#). *Family Business Review*, 26(2): 180-199.
- Miller, D., Le Breton-Miller, I., Minichilli, A., Corbetta, G. & Pittino, D. (2013). [Talent-Based and Conflict Perspectives in Family Firm Governance](#). *Academy of Management Proceedings*, January 2013.
- EURAM 2013 Best Paper Proceedings, Istanbul. Winner of Best Paper Prize in Corporate Governance.
- Miller, D., Minichilli, A. & Corbetta, G. (2013). [Is family leadership always beneficial?](#) *Strategic Management Journal* 34(5): 553-571.
- Miller, D., Le Breton-Miller, I. & Lester, R. H. (2013). [Family Firm Governance, Strategic Conformity and Performance: Institutional vs. Strategic Perspectives](#). *Organization Science* 24(1): 189-209.
- Chen, M.-J. & Miller, D. (2012). [Competitive Dynamics: Themes, Trends, and a Prospective Research Platform](#). *Academy of Management Annals* 6(1): 135-210.
- Block, J., Miller, D., Jaskiewicz, P. & Spiegel, F. (2011). [Innovation in Founder and Firms: Entrepreneurial Versus Nurturer Identities of Owners](#). *Frontiers of Entrepreneurship Research* 31(13): Article 1.
- Block, J., Jaskiewicz, P. & Miller, D. (2011). [Ownership versus management effects on performance in family and founder companies: A Bayesian reconciliation](#). *Journal of Family Business Strategy* 2(4): 232-245.
- Le Breton-Miller, I. & Miller, D. (2011). [Commentary: Family Firms and the Advantage of Multitemporality](#). *Entrepreneurship Theory and Practice* 35(6): 1171-1177.
- Sardais, C. & Miller, D. (2011). [Leadership is not what you think: A Socratic dialogue](#). *Business Horizons* 54(6): 523-527.
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  - Winner of the 2009 Family Firm Institute Best Research Paper Prize.
- Miller, D. (2011). [The Dyslexic Researcher: A Call to Broaden our Portals](#). *Academy of Management Learning and Education* 10(2): 340-350.
- Miller, D. & Sardais, C. (2011). [A concept of leadership for strategic organization](#). *Strategic Organization* 9(2): 174-183.

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  - Winner of the 2012 Journal of Management Studies Best Paper Prize.
- Greenwood, R. & Miller, D. (2010). [Tackling Design Anew: Getting Back to the Heart of Organizational Theory](#). *Academy of Management Perspectives* 24(4): 78-88.
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- Miller, D. (2008). [Stranger in a strange land: a brief journey into the realm of empirical corporate finance](#). *Strategic Organization* 6(3): 329-339.
- Le Breton-Miller, I. & Miller, D. (2008). [To grow or to harvest? Governance, strategy and performance in family and lone founder firms](#). *Journal of Strategy and Management* 1(1): 41-54.
- 2008 Outstanding Paper Award for Excellence, Literati Network.
- Miller, D., Le Breton-Miller, I. & Scholnick, B. (2008). [Stewardship vs. Stagnation: An Empirical Comparison of Small Family and Non-Family Businesses](#). *Journal of Management Studies* 45(1): 51-78.
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- Miller, D., Le Breton-Miller, I., Lester, H. R. & Cannella, A. (2007). [Are family firms really superior performers?](#) *Journal of Corporate Finance* 13(5): 829-858.
- Featured in "Research Briefs", D. B. McFarlin (2008). Does "Family" Matter to Corporate Performance? *Academy of Management Perspectives* 22(2): 100-101.
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  - Listed as New Hot Paper in Economics and Business by Essential Science Indicators of Thomson Science Watch

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