Danny Miller

Curriculum Vitae

POSITIONS

2017-present	Director, Center for Research on Organization, Strategy and Governance, HEC Montréal
1986-present	Research Professor, HEC Montréal
2002-2018	Chair in Family Enterprise and Strategy, University of Alberta
2008-2017	Director, Center for Family Enterprise, HEC Montréal
1996-2002	Visiting Research Scholar, Columbia University
1990-1996	Visiting Professor, McGill University
1989-1991	AGT Visiting Professor, University of Alberta
1982-1990	Associate Professor, McGill University
1980-1986	Associate Professor, Research, HEC Montréal
1976-1982	Research Associate, McGill University
1970-1972	Senior Project Analyst, Bank of Montréal
1968-1969	Administrative Manager, Bank of Montréal

DEGREES AND GRADUATE STUDIES

1976	McGill University, PhD (Management Policy)
1970	University of Toronto, MBA (Organization Theory)
1968	Sir George Williams University, B. Comm. with distinction

ACADEMIC AWARDS AND DISTINCTIONS

2025	Elsevier's international ranking of research citations and impact indices for 2024 and the last 25 years – top 10 worldwide in management
2024	Elsevier's international ranking of research citations and impact indices for 2023 and the last 25 years – top 10 worldwide in management
2023	Texas State University Family Business Research Productivity Ranking – 3rd place (for publications from 2018-2022)
2023	Elsevier's international ranking of research citations and impact indices for 2020 – top 10 worldwide in management and among the most influential 2%
2022	Elsevier's international ranking of research citations and impact indices for 2020 – top 10 worldwide in management and among the most influential 2%
2021	90,000 citations in Google Scholar (33,000 since 2016), H-Index of 110
2021	Elsevier's international ranking of research citations and impact indices for 2020 – top 10 worldwide in management and among the most influential 2%
2021	Academy of Management (AOM) Conference Best Papers — Division ONE, July 2021
2021	IFERA 2021 Best Paper on Conference Theme, June 2021
2021	FERC Lifetime Influence and Impact Award, 16th Family Enterprise Research Conference
2019	Web of Science Group – Highly-Cited (top 1%) Researcher in the Field of Economics and Business (for publications from 2008-2018)
2018	Web of Science Group – Highly-Cited (top 1%) Researcher in the Field of Economics and Business (for publications from 2007-2017)
2017	Web of Science Group – Highly-Cited (top 1%) Researcher in the Field of Economics and Business (for publications from 2006-2016)
2017	2017 Barbara Hollander Award, Family Firm Institute, FFI Global Conference, Chicago, October 2017
2015	Elected as Fellow of the Family Firm Institute
2015	Elected as Fellow of the Strategic Management Society
2015	Distinguished Scholarly Contributions to Management Award for lifetime research achievement from the Academy of Management
2013	EURAM Conference: Best Paper in Corporate Governance
2012	Pierre Laurin Prize for Career Achievements in Research, HEC Montréal (the first year such an annual prize was given)
2012	Falcone Distinguished Scholar Award for career contributions to theory and practice of

	entrepreneurship, Syracuse University
2012	Best Paper prize, Journal of Management Studies, for "Family and Lone Founder Ownership and Strategic Behavior: Social Context, Identity and Institutional Logics"
2012	Elected as Fellow of the Academy of Management
2012	Prize for Best Essay published in Strategic Organization for "Paradigm Prison" (2007)
2010	Ranked 17th on the Times Higher Education list of world's 60 top researchers in Business and Economics from 1970 to 2009 (April 26) based on ISI citations (list includes 10 Nobel laureates and 11 predicted winners).
2009	Best Unpublished Research Paper Prize, Family Firm Institute, Annual Conference, New York, September 2009
2009	2008 Outstanding Paper Award for Excellence, Journal of Strategy and Management, Literati Network
2008	Pierre Laurin Outstanding Researcher Award, HEC Montréal
2008	Fifth most cited researcher in management out of 25,000 authors studied worldwide 1981-2004 based on Thompson-Reuters ISI citations (Podsakoff et al., Journal of Management, August 2008)
2007	Best Unpublished Research Paper Prize, Family Firm Institute, Annual Conference, Miami, October 2007
2007	Best Paper in Family Business Prize, Entrepreneurship Division, Academy of Management Meetings, Philadelphia, August 2007
2007	Career Research Achievement Award, Management Doctoral Students Society, McGill University
2002	ISI Web of Knowledge Highly Cited List in Business and Economics: Top 0.5% of published researchers internationally for two decades
2002	Journal of Management Best Paper Award for 2001
2000	Elected to Academy of Management Journals Hall of Fame
1997	Named as author of two of the ten most cited Academy of Management Journal papers in the 40-year history of AMJ
1997	Academy of Management Journal Best Paper Award for 1996
1995	Strategic Management Society Wiley Award for the most significant article published in the Strategic Management Journal from 1980 1990
1993	Glueck Best Paper Award, Academy of Management
1989	Appointed to Meso OB Society
1988-present	Canadian Who's Who
1987	Elected to Macro Organizational Behavior Society (MOBS)
1982	Outstanding Researcher Award, HEC Montréal

RESEARCH GRANTS

Research funding from the Canada Council, The Social Science and Humanities Research Council, The Government of Quebec, The National Science Foundation (U.S.), Federal Department of Industry, Trade and Commerce, and private industry. The grants have collected over $2,000,000 in research funds.

PEDAGOGICAL ACTIVITIES

Supervision and work with doctoral candidates at Ecole des Hautes Etudes Commerciales, Columbia University, McGill University, and New York University.

PhD Seminars in Organizational Theory, Strategy and Research Methods, Family Enterprise.

CONSULTING ACTIVITIES

Over 20 years of consulting experience in strategy, governance, and organization design with Fortune 500 companies, financial institutions, and large family businesses.

EDITORIAL CONTRIBUTIONS

Editorships

2018-present	*Entrepreneurship Theory and Practice*, Associate Editor
2014-2018	*Entrepreneurship Theory and Practice*, Contributing Editor
2010-2014	*Academy of Management Annals*, Associate Editor

Editorial Board Memberships

2014-present	*Revue française de gestion*

2009-present	*Journal of Family Business Strategy*
2008-present	*Family Business Review*
2007-present	*Journal of Strategy and Management*
2006-present	*International Journal of Management Concepts and Philosophy*
2005-present	*Business Horizons*
1996-present	*Management International*
2017-2020	*The Academy of Management Review*
2015-2019	*Academy of Management Perspectives*
1986-2019	*Strategic Management Journal*
2002-2011	*Strategic Organization*
2002-2005	*Journal of Management*
1991-2005	*Journal of Management Studies*
1990-2004	*Canadian Journal of Administrative Sciences*
1988-1998	*Organization Science*
1987-1995	*Industrial & Environmental Crisis Quarterly*
1987-1993	*Administrative Science Quarterly*
1986-1990	*Academy of Management Journal*
1983-1986	*Journal of Management*

ARTICLES IN ACADEMIC JOURNALS AND BOOKS

Karadag, R., Miller, D., & Chen, M-J. (2026). Competitive dynamics in factor markets. *Journal of Management*, in press.

Le Breton-Miller, I., Luo, J. H., Miller, D., Tang, Z., & Xu, X. (2026). CSR and Founder Legacy Dynamics Around Succession: An Intertemporal Choice Perspective. *Journal of Business Ethics*, in press.

Le Breton-Miller, I., & Miller, D. (2026). Temporal and social distance in family firm ESG. *Journal of Family Business Strategy*, *17*(1), 100701.

Miller, D. (2026). Archetypes, change, and logics: Personal gifts from Hinings and Greenwood. In J. Amis et al. (eds.) *Research in the Sociology of Organizations*, in press.

Chen, J., Lien, W. C., Sohl, J. E., & Miller, D. (2025). Angel time horizon and industry preferences: The moderating role of personal wealth. *Journal of Small Business Management*, 1-26.

Kalanoski, D., Andrevski, G., Goudarzi, K., & Miller, D. (2025). Horizontal acquisitions and rival stock returns: A competitive dynamics perspective. *Long Range Planning*, 58(6): 102583.

Le Breton-Miller, I., Luo, J. H., Miller, D., Tang, Z., & Xu, X. (2025). CSR and Founder Legacy Dynamics around Succession: An Intertemporal Choice Perspective. In *Academy of Management Proceedings* (Vol. 2025, No. 1, p. 14586). Valhalla, NY 10595: Academy of Management.

Le Breton-Miller, I., & Miller, D. (2025). Looking at leadership differently: A hygiene perspective. *European Management Journal*, 43(4): 541-547.

Miller, D., & Le Breton-Miller, I. (2025). Competitive dynamics in family firms: Transactional versus communal approaches. *Journal of Family Business Strategy*, 16(2), 100668.

Miller, D., & Le Breton-Miller, I. (2025). The Best of Firms, the Worst of Firms: Ethical Bifurcation in Family Businesses During Crises. *Journal of Business Ethics*, 198(4): 733-748.

Miroshnychenko, I., Miller, D., De Massis, A. & Le Breton-Miller, I. (2025). Are Family Firms Green? *Small Business Economics*, 64(2): 279-306.

Yang, W., Luo, S., Miller, D., & Lin, H. C. (2025). Top management team means-ends diversity and competitive dynamics. *Industrial Marketing Management*, 126: 197-209.

Amore, M. D., D'Angelo, V., Le Breton-Miller, I., Miller, D., Pelucco, V., & Van Essen, M. (2024). Using machine learning to identify and measure the family influence on companies. *Journal of Family Business Strategy*, 15(4), 100644.

Amore, M.D., Miller, D. (2024). The role of culture in family firms. *Small Business Economics*, in press.

Chen, J., Lien, W. C., Miller, D., & Chen, T. (2024). Competitive Actions under Analyst Pressure: The Role of CEO Time Horizons. *Journal of Management Studies*, 61(5), 1916-1945.

Le Breton-Miller, I., & Miller, D. (2024). A multi-level model of family enterprise corruption. *Journal of Family Business Strategy*, 15(3), 100620.

Le Breton-Miller, I., Miller, D., Tang, Z. & Xu, X. (2024).

behavioral Model. *Journal of Business Ethics*, 195(1): 167-189.

Chen, T., Chen, J., Miller, D., Le Breton-Miller, I. & Chen, M.-J. (2023). Corporate venture capital and interfirm rivalry: A competitive dynamics perspective. *Strategic Entrepreneurship Journal*, 17(1): 210-236.

Cyr, A.-A., Le Breton-Miller, I. & Miller, D. (2023). Organizational Social Relations and Social Embedding: A Pluralistic Review. *Journal of Management*, 49(1): 474-508.

Le Breton-Miller, I. & Miller D. (2023). Contradiction and disaggregation for family firm research. *Journal of Family Business Strategy*, 14(1): 100533.

Mazzelli, A., Miller, D., Le Breton-Miller, I., De Massis, A. & Kotlar, J. (2023). Outcome-Based Imitation in Family Firms' International Market Entry Decisions. *Entrepreneurship Theory & Practice*, 47(4), 1059-1092.

Andrevski, G. & D. Miller, D. (2022). Forbearance: Strategic nonresponse to competitive attacks. *Academy of Management Review*, 47(1): 59-74.

Andrevski, G., Miller, D., Le Breton-Miller, I. & Ferrier, W. (2022). Competitive rationales: Beneath the surface of competitive behavior. *Journal of Management*, 48(8), 2286-2317.

Bizzi, L. & Miller, D. (2022). Implementing project-based alliances: Three paradoxes of brokerage. *Journal of Management*, 48(5): 1214-1242.

Le Breton-Miller, I. & Miller, D. (2022). Family businesses under COVID-19: Inspiring models – Sometimes. *Journal of Family Business Strategy*, 13(2): 100452.

Miller, D., Amore, M., Quarato, F. & Corbetta, G. (2022). Family ownership dispersion and dividend payout in family firms. *Journal of Family Business Strategy*, 13(3), 100436.

Miller, D., Tang, Z., Xu, X. & Le Breton-Miller, I. (2022). Are Socially Responsible Firms Associated with Socially Responsible Citizens? A Study of Social Distancing During the Covid-19 Pandemic. *Journal of Business Ethics*, 179(2): 387-410.

Amore, M., Bennedsen, M., Le Breton-Miller, I. & Miller, D. (2021). Back to the future: The effect of returning family successions on firm performance. *Strategic Management Journal*, 42(8): 1432-1458.

Chen, J., Miller, D. & Chen, M.-J. (2021). Top management team time horizon blending and organizational ambidexterity. *Strategic Organization*, 19(2): 183-206.

Hayward, M., Hunt, R. & D. Miller, D. (2021). How vulnerability enriches family firm relationships: A social exchange perspective. *Journal of Family Business Strategy*, 13(1):100450.

Le Breton-Miller, I. & Miller, D. (2021). Alienation among management scholars. *Revue française de gestion*, 47(294): 53-75.

Miller, D. & Le Breton-Miller, I. (2021). Paradoxical resource trajectories: When strength leads to weakness and weakness leads to strength. *Journal of Management*, 47(7): 1999-1914.

Miller, D. & Le Breton-Miller, I. (2021). Family Firms: A Breed of Extremes? *Entrepreneurship Theory and Practice*, 45(4): 663-681.

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Miroshnychenko, I., De Massis, A., Miller, D. & Barontini, R. (2021). Family business growth around the world. *Entrepreneurship Theory and Practice*, 45(4): 682-708.

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Smith, C., De Massis, A., Nordqvist, M. & D. Miller, D. (2021). When so much is at stake: Understanding organizational brinkmanship in family firms. *Journal of Family Business Strategy*, 12(4): 100425.

Tsao, C.-W., Le Breton-Miller, I, Miller, D. & Chen, S.-J. (2021). Firing managers: The benefits of family ownership and costs of family management. *Journal of Family Business Strategy*, 12(3): 100411.

Bettinazzi, E. L. M., Miller, D., Amore, M. D. & Corbetta, G. (2020). Ownership similarity in mergers and acquisitions target selection. *Strategic Organization*, 18(2): 330-361.

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Miller, D. (2020). Publishing Bad News: A Meandering Journey. *Journal of Management Inquiry*, 29(4): 468-470.

Miller, D., Wiklund, J. & Yu, W. (2020). Mental Health in the Family Business: A Conceptual Model and a Research Agenda. *Entrepreneurship Theory and Practice*, 44(1): 55-80.

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Miller, D., Pastoriza, D. & Plante, J.-F. (2019). Conditioning competitive risk: Competitors' rank proximity and relative ability. *Journal of Economic Psychology*, 73: 161-175.

Miller, D. & Xu, X. (2019). MBA CEOs, Short-Term Management and Performance. *Journal of Business Ethics*, 154(2): 285-300.

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Cho, J., Miller, D. & Lee, J. (2018). Too much of a good thing: Family involvement and the survival of listed Korean firms. *Journal of Family Business Strategy,* 9(4): 223-237.

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Le Breton-Miller, I. & Miller, D. (2018). Looking Back at and Forward from: "Family Governance and Firm Performance: Agency, Stewardship and Capabilities". *Family Business* Review 31(2): 229-237.

Le Breton-Miller, I. & Miller, D. (2018). Beyond the Firm: Business Families as Entrepreneurs. *Entrepreneurship Theory & Practice* 42(4): 527-536.

Miller, D. (2018). Response to Greckhamer et al (2018): Studying configurations with qualitative comparative analysis. *Strategic Organization*, 16(4): 496-498.

Miller, D. (2018). Challenging trends in configuration research: Where are the configurations? *Strategic Organization*, 16(4): 453-469.

Miller, D.; Amore, M.D.; Le Breton-Miller, I.; Minichilli, A. & Quarato, F. (2018). Strategic Distinctiveness in Family Firms: Institutional Variety and Strategic Multidimensionality. *Journal of Family Business Strategy* 9(1): 16-26.

Withers, M., Ireland, D., Miller, D., Harrison, J. & Boss, D. (2018). Competitive landscape shifts: The influence of strategic entrepreneurship on shifts in market commonality. *Academy of Management Review*, 43(3): 349-370.

Amore, M.D., Miller, D., Le Breton-Miller, I. & Corbetta, G. (2017). For Love and Money: Marital Leadership in Family Firms. *Journal of Corporate Finance* 46: 461-476.

Jaskiewicz, P., Block, J. H., Combs, J. G. & Miller, D. (2017). The Effects of Founder and Family Ownership on Hired CEOs' Incentives and Firm Performance. *Entrepreneurship Theory & Practice* 41(1): 73-103.

Jaskiewicz, P., Block, J., Miller, D. & Combs, J. (2017). Founder Versus Family Owners' Impact on Pay Dispersion Among Non-CEO Top Managers: Implications for Firm Performance. *Journal of Management* 43(5): 1524-1552.

Miller, D. (2017). Business Education and Executive Opportunism: The Case of MBAs. *Revue française de gestion* 43(265): 131-133.

Miller, D. (2017). Unplugged – My Own Book Review: Danny MILLER (2017): Review of The Icarus Paradox by its Nostalgic Author. *M@n@gement*, 20(2): 204-207.

Miller, D. (2017). Disruptive Texts: Case Narratives as Research Inspirations. *Academy of Management Review* 42(1): 154-164.

Miller, D. & Le Breton-Miller, I. (2017). Sources of Entrepreneurial Courage and Imagination: Three Perspectives, Three Contexts. *Entrepreneurship Theory & Practice* 41(5): 667-675.

Miller, D. & Le Breton-Miller, I. (2017). Underdog entrepreneurs: A model of challenge-based

entrepreneurship. *Entrepreneurship Theory & Practice* 41(1): 7-17.

Miller, D., Le Breton-Miller, I., Amore, M.D., Minichilli, A. & Corbetta, G. (2017). Institutional Logics, Family Firm Governance and Performance. *Journal of Business Venturing* 32(6): 674-693.

Zhao, E., Fisher, G., Lounsbury, M. & Miller, D. (2017). Optimal distinctiveness: Broadening the interface between institutional theory and strategic management. *Strategic Management Journal* 38(1): 93-113.

Cucculelli, M., Le Breton-Miller, I. & Miller, D. (2016). Product Innovation, Firm Renewal and Family Governance. *Journal of Family Business Strategy* 7(2): 90-104.

Le Breton I. & Miller, D. (2016). Family firms and practices of sustainability: A contingency view. *Journal of Family Business Strategy* 7(1): 26-33.

Miller, D. (2016). Curation. *The SAGE Encyclopedia of Corporate Reputation*, Craig E. Carroll, in press.

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Chen, M.-J. & Miller, D. (2015). Reconceptualizing competitive dynamics: A multidimensional framework. *Strategic Management Journal* 36(5): 758-775.

Le Breton-Miller, I. & Miller, D. (2015). The Arts and Family Business: Linking Family Business Resources and Performance to Industry Characteristics. *Entrepreneurship Theory & Practice* 39(6): 1349-1370.

Le Breton-Miller, I. & Miller, D. (2015). Learning Stewardship in Family Firms: For Family, by Family, Across the Life Cycle. *Academy of Management Learning and Education* 14(3): 386–399.

Le Breton-Miller, I., Miller, D. & Bares, F. (2015). Governance and entrepreneurship in family firms: Agency, behavioral agency and resource-based comparisons. *Journal of Family Business Strategy* 6(1): 58-62.

Miller, D. (2015). Response to "Research on the Dark Side of Personality Traits in Entrepreneurship: Observations from an Organizational Behavior Perspective". *Entrepreneurship Theory & Practice* 40(1): 19-24.

Miller, D. (2015). Entrepreneurial Archetypes. *Wiley Encyclopedia of Management,* Volume 3, in press.

Miller, D., Mehrotra, V. & Xu, X. (2015). When is human capital a valuable resource? The performance effects of Ivy league selection among celebrated CEOs. *Strategic Management Journal* 36(6): 930-944.

Miller, D. & Sardais, C. (2015). Bifurcating Time: How Entrepreneurs Reconcile the Paradoxical Demands of the Job. *Entrepreneurship Theory and Practice* 39(3): 489-513.

Miller, D., Wright, M., Le Breton-Miller, I. & Scholes, L. (2015). Resources and Innovation in Family Businesses: The Janus-Face of Socioemotional Preferences. *California Management Review* 58(1): 20-40.

Miller, D. & Xu, X. (2015). A Fleeting Glory: Self-Serving Behavior Among Celebrated MBA CEOs. *Journal of Management Inquiry* 25(3): 286-300.

- Featured in Washington Post blog by Jena McGregor, October 6, 2015, in Harvard Business Review, Idea Watch, December 2016, and Henry Mintzberg's blog, March 2017.

Wagner, D., Block, J. H., Miller, D., Schwens, C. & Xi, G. (2015). A meta-analysis of the financial performance of family firms: Another attempt. *Journal of Family Business Strategy* 6(1): 3-13.

Miller, D. (2014). A Downside to the Entrepreneurial Personality? *Entrepreneurship Theory & Practice* 39(1): 1-8.

Bitektine, A. & Miller, D. (2014). Methods, Theories, Data and the Social Dynamics of Organizational Research. *Journal of Management Inquiry* 24(2): 115-130.

Le Breton, I. & Miller, D. (2014). The paradox of resource vulnerability: Considerations for organizational curatorship. Strategic *Management Journal* 36(3): 397-415.

Woordeckers, W., Le Breton-Miller, I. & Miller, D. (2014). In Search of the Best of Both Worlds: Crafting a Finance Paper for the *Family Business Review*. *Family Business Review* 27(4): 281-286.

Le Breton-Miller, I. & Miller, D. (2014). Temporal considerations in the study of family firms: Reflections on "the study of organizational behavior in family business". *European Journal of Work and Organizational Psychology* 23(5): 669-673.

Miller, D. & Le Breton-Miller, I. (2014). Deconstructing Socioemotional Wealth. *Entrepreneurship Theory & Practice* 38(4): 713-720.

Miller, D., Minichilli, A., Le Breton-Miller, I., Corbetta, G. & Pittino, D. (2014). When do Non-Family CEOs Outperform in Family Firms? Agency and Behavioural Agency Perspectives. *Journal of Management Studies* 51(4): 547-572.

Block, J., Miller, D. & Wagner, D. (2014). Bayesian methods in family business research. *Journal of Family Business Strategy* 5(1): 97-104.

Miller, D. (2014). Character, governance and conduct: A reminder from family business. *Revue Française de Gestion* 40(238): 17-18.

Covin, J. & Miller, D. (2014). International Entrepreneurial Orientation: Conceptual Considerations, Research Themes, Measurement Issues, and Future Research Directions. *Entrepreneurship Theory and Practice* 38(1): 11-44.

Miller, D. (2014). Foreword, in Fayolle, A. & Wright, M. (Eds.). *How to Get Published in the Best Entrepreneurship Journals*. Cheltenham, UK and Northampton, MA: Edward Elgar, xi-xii.

Le Breton-Miller, I. & Miller, D. (2013). Socioemotional Wealth Across the Family Firm Life Cycle: A Commentary on "Family Business Survival and the Role of Boards". *Entrepreneurship Theory and Practice* 37(6): 1391-1397.

Miller, D. & Sardais, C. (2013). How our Frames Direct Us: A Poker Experiment. *Organization Studies* 34(9): 1381-1405.

Block, J., Miller, D., Jaskiewicz, P. & Spiegel, F. (2013). Economic and Technological Importance of Innovations in Large Family and Founder Firms: An Analysis of Patent Data. *Family Business Review*, 26(2): 180-199.

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- EURAM 2013 Best Paper Proceedings, Istanbul. Winner of Best Paper Prize in Corporate Governance.

Miller, D., Minichilli, A. & Corbetta, G. (2013). Is family leadership always beneficial? *Strategic Management Journal* 34(5): 553-571.

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Le Breton-Miller, I. & Miller, D. (2011). Commentary: Family Firms and the Advantage of Multitemporality. *Entrepreneurship Theory and Practice* 35(6): 1171-1177.

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Miller, D. & Le Breton-Miller, I. (2011). Governance, Social Identity, and Entrepreneurial Orientation in Closely Held Public Companies. *Entrepreneurship Theory and Practice* 35(5): 1051-1076.

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Le Breton-Miller, I., Miller, D. & Lester, H. L. (2011). Stewardship or Agency? A Social Embeddedness Reconciliation of Conduct and Performance in Public Family Businesses. *Organization Science* 22(3): 704-721.

- Reprinted in Astrachan, J. H., McMillan, K. S. & Pieper, T. M. (Eds.) (2013). *Family Business: Critical Perspectives on Business and Management*, New York, NY: Routledge.
- Winner of the 2009 Family Firm Institute Best Research Paper Prize.

Miller, D. (2011). The Dyslexic Researcher: A Call to Broaden our Portals. *Academy of Management Learning and Education* 10(2): 340-350.

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